

Lori E. Green
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AREAS OF EXPERTISE

Planned Giving, Endowed Fund Management, Event Planning, Policy Development, Stewardship Communications, Public Relations and Marketing for Stewardship and Donor Relations, Strategic Planning

WORK EXPERIENCE

Planned Giving Officer, University of Alabama at Birmingham
Asst. Director of Stewardship and Donor Relations, University of Alabama at Birmingham
Director of Investor Relations, Otterbein University
Special Events Manager, Mount Carmel Health System Foundation
Reference Librarian, Mount Carmel Health System
Public Relations and Communications Coordinator, Community Mental Health and Recovery Board
Public Relations Director, Licking Memorial Hospital

SELECTED PRESENTATIONS

Do It Write, Association of Donor Relations Professional
Correspondence Clinic, Association of Donor Relations Professional conference
The ABCs of Philanthropy, course for Otterbein students with the Pay It Forward Colloquium
Donor Relations DNA, Association of Donor Relations Professionals
Ethical Behavior for Fundraisers, AFP and GPA co-presentation
How to Look Like a Million, Independent College Advancement Associates
Stewardship 360, CASE V Conference
By the Numbers: the 123s of Endowed Fund Reporting to the Southeast Donor Relations Conference
ROS: Developing Your Return On Stewardship, Independent College Advancement Associates Winter Conference

PROFESSIONAL AFFILIATIONS

Vice President, Association of Donor Relations Professionals, 2010-12
Board of Directors, Association of Donor Relations Professionals, 2006-12
2008 International Conference Chair, Association of Donor Relations Professionals

Birmingham

Reader, Alabama Radio Reading Service, radio programming for the blind and visually impaired
Member services and sales table, Alys Stephens Center

Ohio

Reader, VOICEcorps, radio programming for the blind and visually impaired, 2000-2011
Westerville Chamber Foundation, 2006-2011; President, 2010-2011
Member, BluesFest, an annual community fundraising event, 2001-2010
Granville Education Foundation, 1999-2005; President 2003-2005
Leadership Westerville – Otterbein University appointee, 2004-2005

Professional Memberships

American Library Association

Association of Donor Relations Professionals

EDUCATION

Kent State University, Master of Library Science

Denison University, Bachelor of Arts

The Fund Raising School, The Center on Philanthropy at Indiana University